

Success Stories

A Conversation with Chris Lorenzetti...



Information Technology Manager at **APOLLO CHEMICAL**
 A Division of **MOUNT VERNON CHEMICALS, LLC**

Why Apollo chose Chempax...

There was a great amount of redundancy with our previous software. For the Chemical Industry, that software just did not work. We had to use it in conjunction with QuickBooks and Microsoft Access. We had to enter data into the software and then again into QuickBooks just to do business. When we upgraded to Chempax, it was like having all of those programs and more in one software system. Chempax eliminated the need to duplicate data which was a requirement of our old software. With Chempax we enter the data once and we are done.

Which Chempax features impressed Apollo...

Everyone in our company has their favorite Chempax feature. For the customer service department it's the order entry screen, for our purchasing department it's the purchase order screen. I think, after switching from the previous system with our three programs to Chempax, that the best feature is the manufacturing module, especially with formulas. Some of the benefits of using the manufacturing system within Chempax are the substitutions of elements and tracking components of different units. We are able to do it with ease in Chempax.

Datacor's staff, "The Chempax People"...

The Datacor staff has a wealth of knowledge. It's because of the Datacor staff that we were able to implement and go live in 10 weeks. The Datacor staff made that happen and provided us with a high quality training and implementation experience.

Chris' take on Chempax...

We've used two different software packages for our business. Our previous system was generic and Chempax is Chemical Industry specific. There is no comparison. I'd recommend Chempax to any business in the Chemical Industry that is looking for a complete, industry specific solution.

Apollo Chemical

Apollo is the leading manufacturer and supplier of specialty chemicals to the textile industry. Apollo's mission is to serve their customers by providing superior products to meet their chemical needs, exceptional technical support and resourceful innovations through our continuing search for the best solutions to their problems.

Established in 1968

4 Locations in North America

Headquartered in Burlington, NC

Industries Served...

Graphic Arts	Hosiery
Carpet	Denim
Coatings	Automotive Fabric
Industrial Chemicals	Home Furnishings and more...
Apparel	

"I'd recommend Chempax to any business in the Chemical Industry that is looking for a complete, industry specific solution."

How Chempax improved Apollo's operation...

Chempax has improved our operation in numerous ways. We recently implemented the Quality Control system to create and send out all of our COAs and MSDS directly from Chempax. Some of our raw materials and finished goods are hazardous. We are able to track hazardous materials within Chempax. In setting up products in Chempax we create hazard classifications which are used on our Bills of Lading and printed shipping materials.

Apollo is ISO Certified. With our previous system, there were holes where we could have bypass things. We could possibly ship out expired materials. With Chempax there are no loop holes. There are no worries of shipping out expired items. Datacor integrated our ISO procedures into Chempax so they must be followed without fail.